

TRADE FOUNDATION COURSE

Grade 1 Training Course

10 CPD points awarded for attendance



3 day Grade 1 Training Course on 1-3 March 2010

Event Location:-

BANGKOK

This 3 day training course will be held at the Millenium Hilton, Bangkok, Thailand.



Millenium Hotel
Bangkok, Thailand

Registration Rates:

Members of GAFTA
– GBP 600.00
Others – GBP 900.00

Participant registration includes admission to the 3 day programme, lunch and refreshments on each day.

Bulk booking discounts are available for 5 or more participants from one company – contact events:@gafta.com for rates

Event organised by:



Teaching throughout this programme is through a mixture of lectures, discussions, case studies, and participant based activities either individually or in groups. Each day is split into 2 to 3 sessions which include lectures, time for discussions and a practical exercise.

Key to successful learning throughout this course is student participation, plenty of time is allowed for within the programme to discuss general issues being experienced by participants and covered in the programme.

Course materials are provided to students in advance and should be read prior to attending the course, in addition to acting as a useful reference manual post course.

COURSE PROGRAMME

1ST MARCH 2010

- 09.00 Registration
09.30 Chairman's Introduction
- FORMATION OF CONTRACTUAL OBLIGATIONS**
- 10.00 Introduction to Gafta Standard Forms of Contract, Negotiation and Contract Confirmation
10.45 Responsibility of Parties under Standard Forms of Contracts and Passing of Risks
11.15 Free
11.30 Container Terms – Specific Contractual Issues with Regard to Container Contracts
- THE GOODS**
- 12.30 Quality and Condition, Warranties and Guarantees
13.15 Free
14.15 Quality Assurance, GTAS
14.45 Instruction for Supervision, Sampling Rules and Analysis Methods
- Issuing instructions – clarity and minimum requirements for best practice.
 - Sampling Rules No. 124
 - Weighing Rules No. 123
- 15.45 Free
16.15 *Practical Exercise – identification of parties obligations from terms of a contract*
17.30 End

GAFTA's Continuing Professional Development Programme

A Grade 1 level Training Course

This programme, covering the full introductory level programme is provided as a 3 day non-residential course. It provides participants with a broad introduction to all aspects of the trade. Designed primarily either for employees of members new to the trade, or those needing to broaden their knowledge this courses tackles all aspects of the training programme at an introductory level.

Part of GAFTA's



TRADE FOUNDATION COURSE



ABOUT GAFTA

GAFTA's aim to promote international trade and to protect the interests of its members has been the driving force since 1878.

The Association represents over 1100 members from 80 plus different countries through its offices:-

GAFTA LONDON

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Fax: +380 44 524 0231

or

Email Worldwide: post@gafta.com



Registered in England and Wales with liability limited by Guarantee under Company No. 1006456

COURSE PROGRAMME (continued)

2nd March 2010

FULFILLING CONTRACTUAL OBLIGATIONS

09.00 Shipping Documents

- Bills of Lading
- Mates Receipts
- Invoices
- Certificates

10.30 Free

11.00 Ascertaining the Goods / Vessel

- Nominations and Appropriations

11.45 *Case Study – Shipping Documents— Are documents compliant with contractual requirements?*

13.00 Free

14.00 Insurance

14.45 Payment Terms

15.30 *Preparation time – Case Study - Payment Terms and Insurance*

16.15 *Case Study – Payment Terms and Insurance – Group Discussion / Reporting*

17.00 End

3rd March 2010

FREIGHT, LOADING AND DISCHARGE RISKS

09.00 Introduction to Charterparties, Laytime, Despatch and Demurrage

10.30 *Preparation time - Practical Exercise – Laytime Calculation*

11.15 *Individual Exercise – Review of Laytime Calculation and Discussion*

PROBLEMS AND EXCEPTIONAL CIRCUMSTANCES

11.30 Exceptional Circumstances – Force Majeure, Strikes, Prohibition etc.

12.15 Breaches, Default and Damages, Claiming Default and the Duty to Mitigate

13.00 Free

14.00 Introduction to Arbitration and Mediation

15.00 Free

15.30 *Mock Arbitration – including calculation of correct date of default*

Event Sponsors

holman fenwick willan hfw

The Grain and Feed Trade Association would like to express its thanks for the considerable help provided by sponsors in terms of venue and programme / speakers' advice.

**REGISTRATION FORM
TRADE FOUNDATION COURSE
BANGKOK, THAILAND, 1-3 MARCH 2010**



Please complete this form in BLOCK CAPITALS and return to GAFTA:
By Fax on +44 207 814 8383 or by email: events@gafta.com

COMPANY DETAILS		
COMPANY NAME	GAFTA Member Yes <input type="checkbox"/> No: <input type="checkbox"/> Membership of GAFTA is only for companies whose addresses are listed in the yearbook or on the members' only section of the website –and employees of the company based at the listed member's address.	
STREET ADDRESS	CITY	
POSTAL / ZIP CODE	COUNTRY	
CONTACT AT COMPANY RESPONSIBLE FOR BOOKING		
Email:	Telephone:	Fax:

DELEGATE DETAILS	
FAMILY NAME:	GIVEN NAME(FIRST NAME):
POSITION AT COMPANY (JOB TITLE):	Would you like to be added to the E-circulars list Yes <input type="checkbox"/> No: <input type="checkbox"/> This service is only available to employees of members as defined above
DIRECT TELEPHONE NO:	DIRECT EMAIL ADDRESS:

DELEGATE DETAILS	
FAMILY NAME:	GIVEN NAME(FIRST NAME):
POSITION AT COMPANY (JOB TITLE):	Would you like to be added to the E-circulars list Yes <input type="checkbox"/> No: <input type="checkbox"/> This service is only available to employees of members as defined above
DIRECT TELEPHONE NO:	DIRECT EMAIL ADDRESS:

*Please copy and provide details as above for all delegates registered. Discounted fees are available on application at the Association for block bookings of 5 or more participants.

TOTAL NUMBER OF DELEGATES REGISTERED

Total Fees due: (no. of delegates registered x appropriate fee)

Members of GAFTA: GBP600.00 Others: GBP900.00

Payment is due immediately on submission of this form. Please indicate which methods of payment will be used:-

I have transferred GBP _____ on _____ (date) to the GAFTA Bank Account, details as below:

HSBC Bank PLC,
95 Gracechurch Street, London EC3V0DQ, UK
Account Name: GAFTA
A/C No: 60402389
Sort Code: 40 04 12
IBAN No. GB15MIDL40041260402389

Please charge my credit card GBP _____ –
Visa Mastercard (no other cards can be accepted)

Name on the Card:

Card No:

Expiry Date:

3 Digit Security Code:

Address of the Cardholder :

.....

.....

Cardholder's signature:.....

Cancellation Terms: Delegates wishing to cancel their place on this course must inform the Association in writing, and receive written confirmation of receipt of this cancellation on or before 1st February 2010. Full payment will remain due for any cancellations received after this date. Substitutions may be made at any time.